Architect Competency Framework

	What you KNOW	What You DO	What You ARE
Technology	In-depth understanding of the domain and pertinent technologies Understand what technical issues are key to success Development methods and modeling	Modeling Tradeoff analysis Prototype/experiment/simulate Prepare architectural documents and	Creative Investigative Practical/pragmatic Insightful
	techniques	presentations Technology trend analysis/roadmaps Take a system viewpoint	Tolerant of ambiguity, willing to back- track, seek multiple solutions Good at working at an abstract level
Consulting	Elicitation techniques Consulting frameworks	Build "trusted advisor" relationships Understand what the developers want and need from the architecture Help developers see the value of the architecture and understand how to use it successfully Mentor junior architects	Committed to others' success Empathetic, approachable An effective change agent, process savvy A good mentor, teacher
Strategy	Your organization's business strategy and rationale Your competition (products, strategies and processes) Your company's business practices	Influence business strategy Translate business strategy into tech- nical vision and strategy Understand customer and market trends Capture customer, organizational and business requirements on the architecture	Visionary Entrepreneurial
Organizational Politics	Who the key players are in the orga- nization What they want, both business and personal	Communicate, communicate, com- municate! Listen, network, influence Sell the vision, keep the vision alive Take and retake the pulse of all critical influencers of the architecture project	Able to see from and sell to multiple viewpoints Confident and articulate Ambitious and driven Patient and not Resilient Sensitive to where the power is and how it flows in your organization
Leadership	Yourself	Set team context (vision) Make decisions (stick) Build teams Motivate	You and others see you as a leader Charismatic and credible You believe it can and should be done, and that you can lead the effort You are committed, dedicated, pas- sionate You see the entire effort in a broader business and personal context